

Tonight's Agenda

The state financial situation

Overview of the Waiver

We need input from you on . . .

- Sharing costs through premiums
- Changing behavior with co-pays
- Who should be covered under the waiver?

We're Painfully Aware of the 2001 Recession

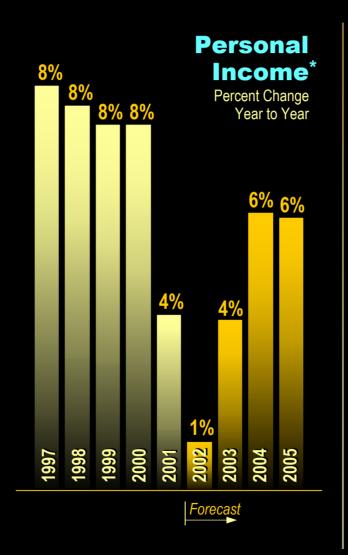


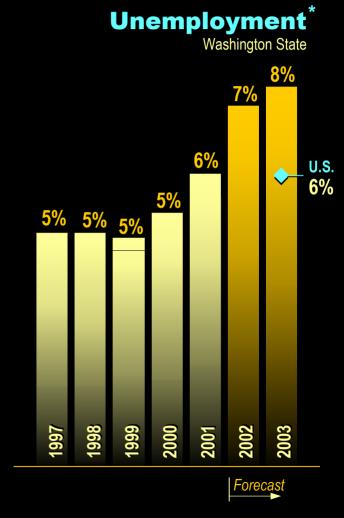
Income Down, Unemployment Up

PART 1

State Economic Indicators

February 2002 Forecast





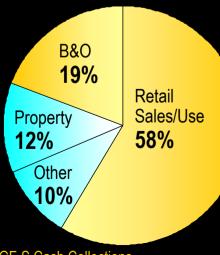
*Tax Base Adjusted - 1978 tax base, assumes food expenditures in tax base, excludes telephone services.

Major Revenue Sources

February 2002 Forecast

Tax Base Adjusted
1978 tax base, assumes food
expenditures in tax base,
excludes telephone services

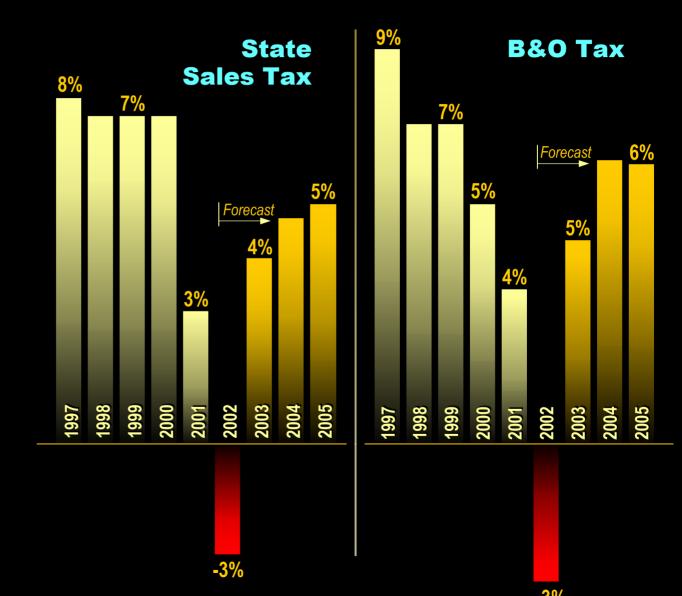
2001-03 Biennium



GF-S Cash Collections \$19.0 Billion (1996 Chained Dollars)

Percent Change in Collections

From Previous Year



GF-State Spending and Revenues

PART 1

The State **Budget** Outlook

Ending Balances

At Biennium End

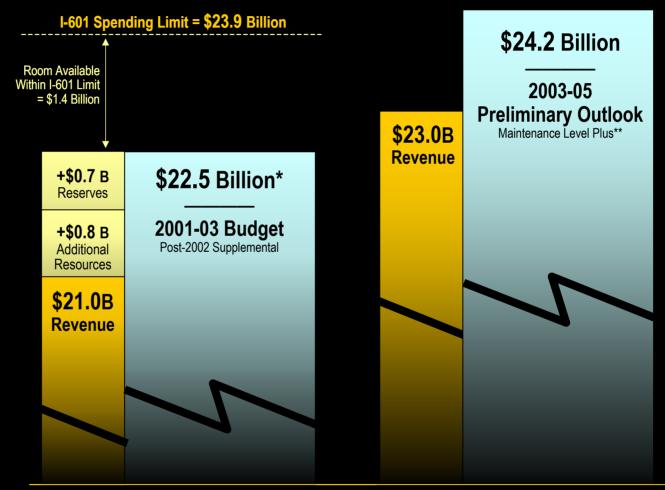
\$308 Million

2001-03

2003-05

- \$957 Million

2001-03 2003-05



Scale = \$18.5 Billion

^{*} Original 2001-03 biennial appropriation = \$2
** OFM assumes a COLA increase for ALL sta in 2003-05 and continued "higher-than-I-601" inflation in health care (12 percent) in the next biennium

GF-State Spending and Revenues

PART 1

The State Budget Outlook

Ending Balances

At Biennium End

\$308 Million

2001-03

2003-05

- \$957 Million

Drivers

Health Care Costs

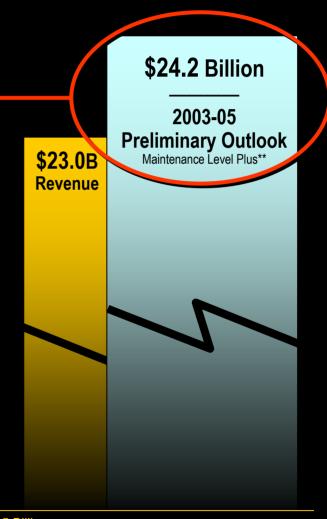
- Double-digit inflation
- Accounted for 45 percent of the growth in the 2001-03 budget

Salaries

- ▶ A \$117 million (biennial) item if funded at 2.6 percent, the rate of the Governor's 2002 proposed increase
- ▶ K-12 salaries accounted for 28 percent of the 2001-03 increase

Higher Education

- ▶ At current participation rate
- Accounted for 9 percent of the 2001-03 increase



2003-05

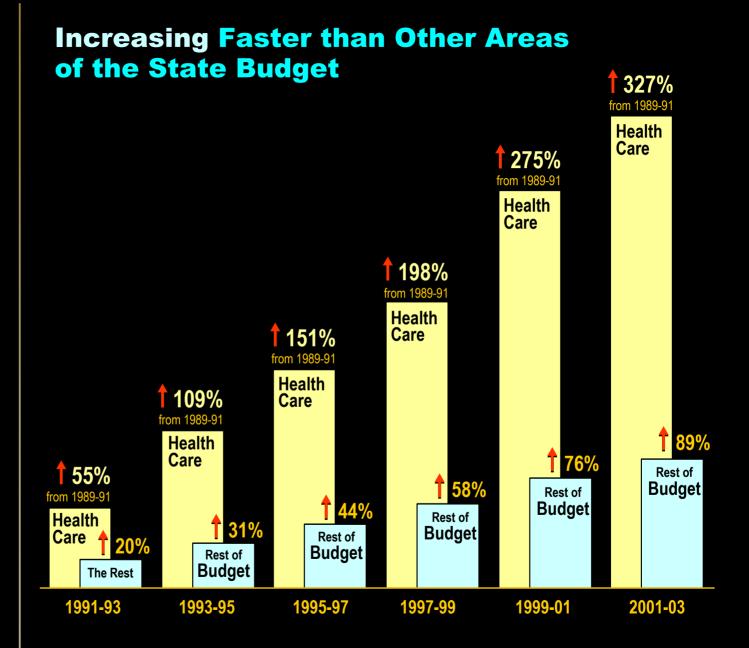
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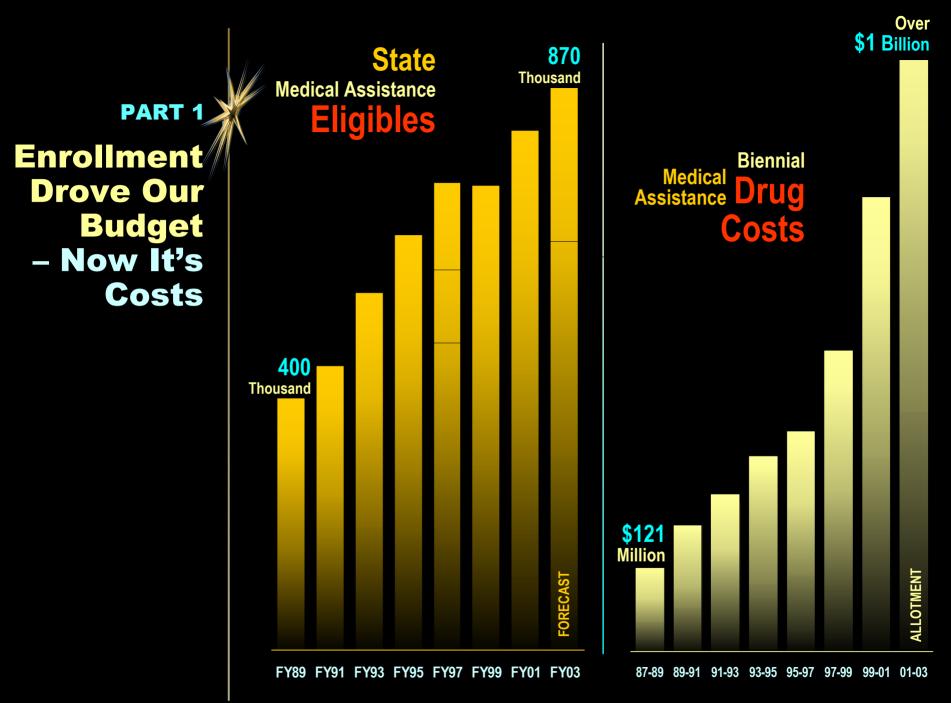
^{*} Original 2001-03 biennial appropriation = \$22.8 billion.

SOURCES: Office of Financial Management, March 2002 Balance Sheet and 2003-05

The Rising Cost of Medical

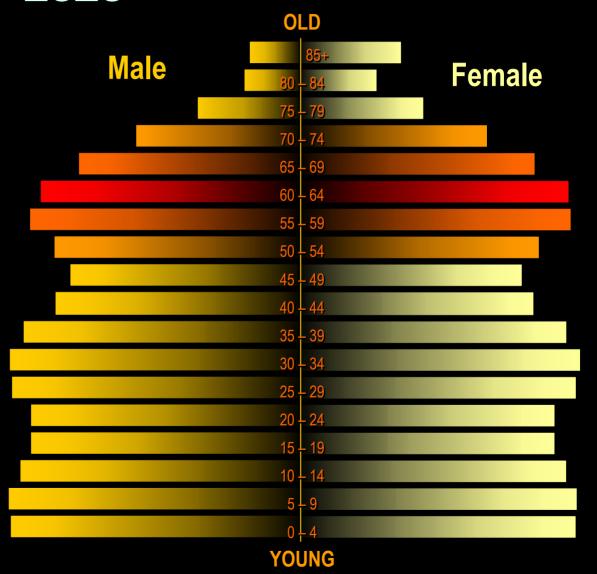
Percent Change from 1989-91 ALL FUNDS Excludes ProShare





There's More of Us and We're Older

Washington State Population Increase 2020

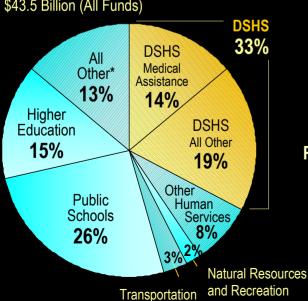


The DSHS **Budget** Universe

2001-03 Biennium **DSHS** = \$14.2 Billion (All Funds)

The State **Budget**

\$43.5 Billion (All Funds)



Medical **Assistance** 42% \$5.9 Billion

Economic Services 16% \$2.2 Billion

Aging & Adult Services 15% \$2.1 Billion

Alcohol & **Substance Abuse**



\$0.2 Billion

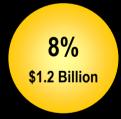
Children's **Administration**



Mental Health



Developmental Disabilities



Juvenile Rehabilitation



Payments to Other Agencies



Vocational Rehabilitation



\$0.1 Billion

Central **Administration**



\$0.1 Billion

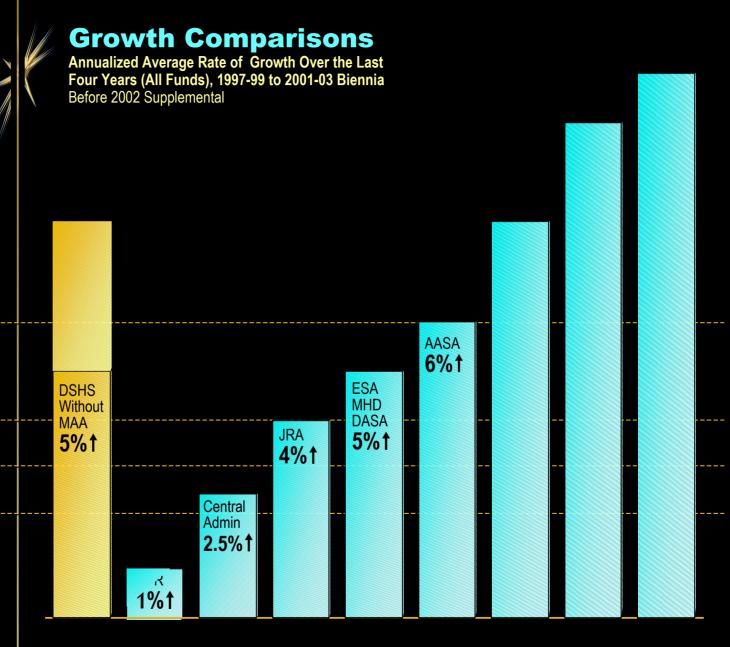
DSHS Program Growth

All of State Government (All Funds) 6%

State Operating Budget (GF-State) 4%

I-601 Growth Factor 3%

GF-S Revenue Collections 2%



Recent Efforts to Contain Costs

The Waiver is one of many efforts

Utilization and Cost Containment Initiative

- ▶ Prescription Drug Costs A therapeutic consultation service program beginning February 1, 2002 to reduce Medicaid drug costs by triggering a review when a Medicaid client receives a fifth brand name prescription in a month, and in consultation with prescribers proposing equivalent but less expensive generic or preferred brand name drugs
- ▶ Coordination of Benefits Employers and Insurers who should be involved in paying for medical expenses of Medicaid clients are being located and worked with by MAA
- Provider Audits Medical and dental care provider claims are being reviewed and providers are being audited more frequently and thoroughly to identify any prevent overpayments
- Rates Development Vendor rates are being adjusted when the agency finds
 Medicaid rates are above local or national industry norms
- Quality Review Claims (billings sent to the Medicaid program), medical charts and provider records are being reviewed for non-standard utilization of Medicaid services
- ▶ Family Planning In the "Take Charge" demonstration project, services are provided to help low income families avoid unintended pregnancies
- ▶ Transportation and Interpreter Services Use is being reviewed and broker contracts amended to lower the average cost per service
- Durable Medical Equipment and Supplies Requests are being analyzed for compliance with utilization and pricing standards as well as for potential lower cost substitutes

More Efforts to Contain Costs

The Waiver is one of many efforts

Increased Client Participation

- Monthly premium during the second six months of transitional coverage for Temporary Assistance for Needy Families (TANF) and other welfare-reform clients – expected to be about \$15 per month
- Co-payments for non-emergency services provided in hospital emergency rooms, except for children, pregnant women, Healthy Options recipients, persons in institutions (such as a nursing home), and American Indians/Alaska Natives – \$3 per visit

And Others

- Healthy Options procurement strategies to ensure the rates are within level appropriated, and to stabilize plan participation and provider networks for clients
- Disease management programs for selected conditions, like cardiovascular, diabetes, asthma, renal, and cancer
- Medicaid Integration Projects among Medical Assistance, Aging and Adult Services, and Health and Rehabilitative Services to help reduce cost of high utilitizers of DSHS services
- Reductions in drug ingredient costs through payment reductions, use of preferred drugs, and generic drug pricing
- Joint HCA and Medical Assistance Administration prescription drug program initiative
- Reduction in outpatient hospital payments
- Administrative streamlining initiatives

The Waiver in a Nutshell

- ▶ Changes to benefit package for adults
- ▶ Co-pays to steer clients to less expensive drugs
- Cost sharing to help state afford coverage
- **▶** Enrollment freeze to protect clients



The Benefit Package

Q: How will benefits change?

Now

Under Waiver

- Children receive full-scope Medicaid coverage, including EPSDT
- Adults in mandatory eligibility groups receive full-scope "Categorically Needy" medical coverage
- Adults in optional eligibility groups receive full-scope CN medical coverage or more limited "Medically Needy" coverage

- Children would continue to receive full-scope Medicaid coverage, including EPSDT
- Adults in Mandatory eligibility groups would continue to receive full-scope "Categorically Needy" medical coverage as before
- Adults in optional programs receive benefits more in line with Basic Health program coverage, but would include outpatient therapies

NOTE: Family planning coverage and long-term care services would not be affected by the Waiver

Adding Co-pays

States with known Medicaid co-pays for prescription drugs

Q: How would co-payments be applied to create incentives to use appropriate services?

Now

Under Waiver _____

- There are no co-pays for brandname drugs, even when generic or therapeutic, cost effective alternatives exist
- ▶ To extent permitted, clients will pay a \$3 co-pay for nonemergent use of a hospital emergency room



- All clients that insist on not using lower-cost alternatives would have a co-pay
 - Co-payment for brand-name drugs (about \$5) when a generic or therapeutic equivalent is available (clients would not have to pay co-payment if medically necessary)
 - Co-payment for non-emergent use of a hospital emergency room (about \$10)

NOTE: The state is working to protect American Indians and Alaska Natives from co-pays and has asked for an exemption for these groups because of existing agreements between the state and Tribes

Sharing the Cost

SCHIP = State Children's Health Insurance Program

Q: What about monthly premiums?

Now Under Waiver

- All "Categorically Needy" individuals receive the same level of benefits, regardless of income level
- For most Medicaid clients, coverage is free
 - Families leaving TANF will pay a premium for their Transitional Medical Assistance coverage
 - Working disabled are required to pay a premium and enrollment fee to buy-in to Medicaid
 - SCHIP children's families pay premiums for a child's coverage
- All individuals, regardless of income, are required to pay premiums and co-payments for Basic Health program coverage

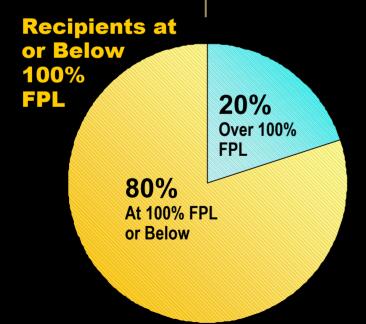
- People in optional Medicaid coverage with incomes above the poverty level would pay a small premium for Medicaid coverage
 - The schedule would be based on family income
 - Premiums could be paid monthly, quarterly, or annually
 - Total cost-sharing (co-pays and premiums) would not exceed 5 percent of family income, on average

NOTE: This is the same as already permitted under SCHIP

Most Recipients Will See Little or No Change

PART 2

Client Impact



Income Level

Over 100% Federal Poverty Level

100% Federal Poverty Level

FPL for family of 4 = \$17.650

CONTRIBUTION:

 Small premium for medical coverage

PLUS CO-PAYS:

- About \$5 for brandname drugs when there is a generic equivalent
- About \$10 for nonemergent emergency room visits

CO-PAYS ONLY:

- About \$5 for brandname drugs when there is a generic equivalent
- About \$10 for nonemergent emergency room visits

Based on gross income. Excludes Family Planning, Breast and Cervical Cancer programs and health care for

The Funding Proposal

Q: What if we don't have enough money to do what we need to do?

Now

Under Waiver ____

- Entire optional services may have to be eliminated, like:
 - Dental care
 - Outpatient therapies
 - Medical equipment
 - Vision and hearing care
- The scope of benefits may have to be reduced, like
 - Limitations on hospital stays
 - Prescription drugs
 - Therapies
- Entire groups, now optional for state coverage, may have to be eliminated, like:
 - Medically indigent
 - Medically needy elderly, disabled
 - GA-U medical coverage for those with higher incomes
- Payments to providers may have to be reduced

 Enrollments could be frozen to protect existing clients

AND

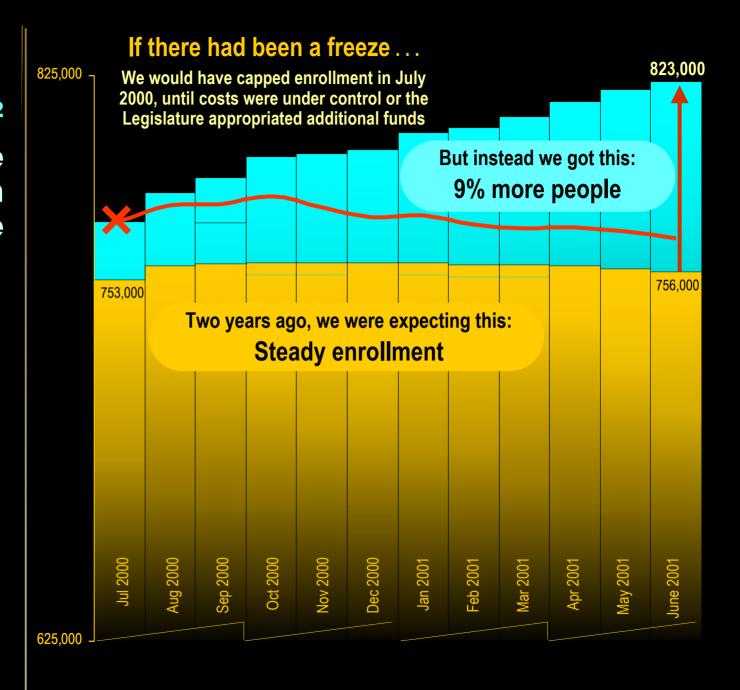
 Waiting lists could be created until existing revenue covers the state's actual caseload

Result . . .

Those currently receiving benefits could count on continued coverage – no gaps in service

NOTE: Mandatory eligible groups would not be subject to an enrollment freeze and would continue to get services

The Freeze in Practice



Maximizing Federal Funds

SCHIP = State Children's Health Insurance Program

Q: What if state could fully use its federal funding under Title XXI?

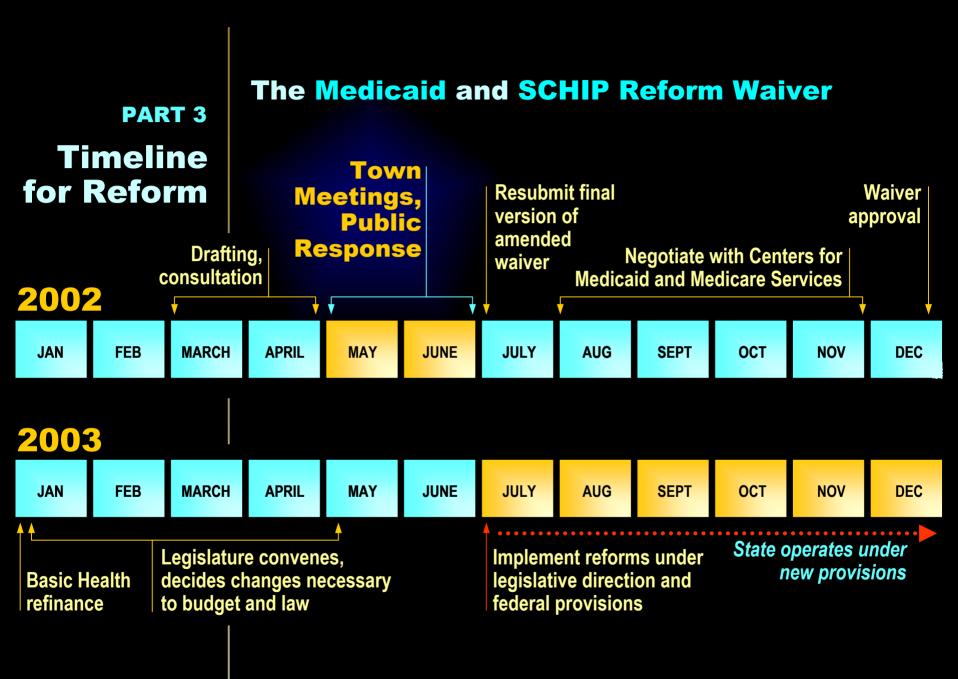
Now _____ Under Waiver ____

- The state must return all unspent SCHIP funds to the federal government at the end of the funding cycle
- For example, the state will return \$95 million this
 September that – under the
 Waiver – could have been used to fund health care
- The state is able to keep unused SCHIP funds and use the money to fund health care for about 20,000 more adults
 - For Basic Health parents with Medicaid children and other adults without children
- Current SCHIP clients would be protected and eligibility levels would not change

Where do we go from here?

- Stakeholder outreach
 - **▶** Town meetings
 - **▶** Reforms





Send Us Your Input



Medicaid & SCHIP Reform Waiver Washington State Department of Social & Health Services DSHS Homepage | DSHS Search | MAA Homepage | MAA Search Contact Us Home Waiver Documents FAQ Please send us your questions, comments, Waiver Comments or concerns. Meeting Dates Contact Information Contact Us Name: Doug Porter, Assistant Secretary Email Address: (required for email contact) webmaster@dshs.wa.gov Phone Number: (required for phone contact) 1-800-737-0617

Medicaid & SCHIP Reform Waiver Information

Thank you for your feedback

Welcome to the Medical Assistance Administration's Medicaid & SCHIP Reform Waiver web site. This site was developed to provide interested parties current and timely information about Medicaid Reform, which is being proposed as a way to give Washington State more flexibility as it manages its Medicaid and SCHIP programs.

Many Washington residents and MAA stakeholders took the time to comment on these proposals over the past few months. Their comments were weighed carefully, and everyone who contacted MAA will receive a response. Your help in this process is appreciated.

Comments

I recently moved to Washington State and have been wanting to find out more about Washington's Medicaid reform efforts.

http://maa.dshs.wa.gov/medwaiver

We Need Your Input

Premiums

- Would you share the cost of your coverage?
- Would you prefer a single premium or two-tier (sliding) scale?
- What is the maximum that should be set per family?

Co-payments

- Is a co-pay reasonable for those who insist on brand-name drugs when there is a therapeutic or generic equivalent?
- What level of co-pay would result in a change in behavior?

Those affected

Who should be covered under the Waiver?

Optional Children (CN)
Optional Aged (CN)
Optional Blind/Disabled (CN)

Optional Medicaid Buy-in (CN)
Optional Breast and Cervical Cancer (CN)

Optional Aged, Blind, Disabled (MN)

Send Us Your Input



Medicaid & SCHIP Reform Waiver Washington State Department of Social & Health Services DSHS Homepage | DSHS Search | MAA Homepage | MAA Search Contact Us Home Waiver Documents FAQ Please send us your questions, comments, Waiver Comments or concerns. Meeting Dates Contact Information Contact Us Name: Doug Porter, Assistant Secretary Email Address: (required for email contact) webmaster@dshs.wa.gov Phone Number: (required for phone contact) 1-800-737-0617

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